

Navigator Funding

Recommended Grant Awards to Connector Entities

MHBE Board of Trustees Meeting
May 16, 2022

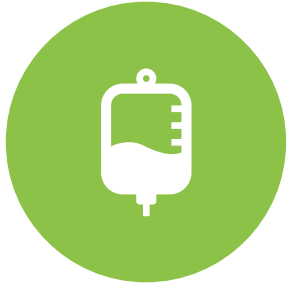
Navigator Program Grants

- ❖ 3-year cycle beginning FY 23 with two, one-year options
- ❖ \$10M per year to be distributed to each region with dedicated amounts for outreach based on the remaining percentage of uninsured
- ❖ After significant input from stakeholders, the Connector Program will refocus on hyper-local outreach and application and enrollment assistance for new enrollees through localized service centers
- ❖ Fewer Navigators, more outreach workers, more bilingual staff
- ❖ Outreach goals and new enrollment targets
- ❖ Full CE Regions reduced from 8 to 7 to concentrate resources where needed (Mid West will have one regional contact reporting to Central CE grantee)

Grant Application Timeline

- Current Grants end on June 30, 2022
- RFA Issued March 8 and Closed April 21, 2022
- 12 Letters of Intent for 7 regions, including current grantees
- MHBE received 8 proposals for 7 regions
- 7 proposals met grant application requirements
- Applications from current grantees, but with new partnerships to support new focus

“Targeted Engagement. Persistent Contacts.”



Areas of high uninsured were identified by PUMA (microdata areas)



Grantees were freshly charged with concentrating outreach and new enrollment services in these areas



All grantees must have an outreach center in their region's PUMA/s from which to coordinate grassroots engagement



Community outreach workers to be hired from within community of need

Recommended Grantees

Region	Prime
Central	HealthCare Access Maryland (HCAM)
Far West	AHEC West
Lower Shore	Worcester County Health Dept
Montgomery Co	Montgomery Co Health & Human Services
Prince George's Co	Prince George's Co Dept of Social Services
Southern	Seedco
Upper Eastern Shore	Seedco



Prime	Partners (Formal and Informal)
HCAM	Chase Brexton, New Song Community Learning Center, Community Assistance Network (Dundalk), Centro de Ayuda
AHEC West	Mountain Laurel Medical Center, Garrett County Health Department Early Care Programs; Allegany County Health Department Healthy Families Program and Allegany DSS Child Welfare, UPMC Western Maryland Wellness Center, Maryland Opioid Operational Command Center
Worcester Co Health Dept	UMES, TidalHealth, Rebirth, Inc.
Montgomery Co Health & Human Services	To be Determined
Prince George's Co Dept of Social Services	Prince George's Co Health Dept., HealthCare Dynamics Int'l, Mary's Center, Prince George's Healthcare Alliance, Primary Care Coalition, SEED, Casa de Maryland
Seedco (Upper Eastern Shore)	Christiana Care Union Hospital; Chesapeake Multicultural Resource Center, West Cecil Health Center
Seedco (Southern)	The African American Forum of St. Mary's County, NAACP, St. Mary's County Community Youth Center, St. Mary's County Library, St. Mary's College of Maryland, Our Lady Help of Christians, Health Partners, Inc., The Jude House, MDL-Southern JobSource

New Enrollment Targets

Region	Counties	New Enrollment Targets
Montgomery	Montgomery	13,347
Prince George's	Prince George's	15,917
Central	Anne Arundel, Baltimore City, Baltimore County ---- Mid West (Carroll, Frederick, Howard)	22,333 700
Far West	Allegheny, Garrett, Washington	4,294
Lower Eastern Shore	Somerset, Wicomico, Worcester	2,712
Southern	Calvert, Charles, St. Mary's	1,570
Upper Eastern Shore	Caroline, Cecil, Dorchester, Harford, Kent, Queen Anne's, Talbot	5,712

Recommended Grant Distribution Amounts

Region	Enrollment	Outreach	Total
Central	\$1,860,000	\$990,000	\$2.85M
Montgomery	\$830,000	\$420,000	\$1.25M
Prince George's	\$1,320,000	\$580,000	\$1.9M
Upper Eastern Shore	\$610,000	\$390,000	\$1M
Lower Shore	\$520,000	\$480,000	\$1M
Far West	\$660,000	\$540,000	\$1.2M
Southern	\$270,000	\$430,000	\$700,000
Modified Service Area -- Frederick, Carroll and Howard counties were once a separate region, the Mid-West region, but because the uninsured rates are so low in those counties, funding is limited to one (1) Outreach Navigator resource.			\$100,000



Heather Forsyth, Director
Consumer Assistance, Eligibility & Business Integration

Request for Approval of Grant Award

MOTION

To approve the Grant Awards for Navigator Services to the Connector Entity Organizations for one base year with two, one year option years, in the total amount of \$10M each year; and with grant amounts and distribution for FY23 approved as presented (or as amended).